

Exercise Equipment Retail Managers - Fitness Town (Vancouver, Lower Mainland)

Fitness Town, now with 7 retail store locations, specializes in supply the home and commercial markets with mid to high-end fitness equipment, Our chain of fitness stores has grown from a single location in Burnaby to include South Vancouver, Kitsilano, Langley, Port Coquitlam, North Vancouver and Edmonton. We are the Fitness Equipment Experts.

We practice consultative selling to our customers; ensuring that we educate them on all their home-fitness options better than anyone else in the industry. We are committed to helping people become fitter one workout at a time.

We are hiring Retail Managers for our Kitsilano, South Vancouver, and Port Coquitlam locations.

Qualifications - we are looking for:

- People who have a successful track record
- People who have management experience
- People who can lead a team
- People who are self-motivated
- People who care for their customers and their needs
- People who are financially motivated
- People who have fitness background
- People with a successful retail background
- Portray and develop company strategy at store level
- Second language in speaking and understanding Mandarin and Cantonese would be an asset.

Duties - you will be asked to:

- Excel in fitness consultations
- Have a thorough understanding of the consultative sales process
- Create repeat & referral business
- Maintain a positive workplace environment
- Excel in telephone skills
- Work retail hours, including some weekends
- Perform daily responsibilities in store
- Create performance statistics to senior management and ownership
- Be responsible for opening and closing of store
- Have Computer/POS skills

Compensation/Benefits:

Average annual compensation range for Fitness Town Management is between \$40,000 - \$60,000 plus (performance based)

www.fitnessstown.ca

FITNESS TOWN

Your Fitness Equipment Experts.

Fitness Town will provide:

Hourly base, plus commission, bonuses and an incentive/performance based pay structure

A positive, competitive workplace environment

The leading provider of premium fitness equipment in British Columbia

The best line of equipment in the industry including Life Fitness, Precor, Octane, Cybex, Lemond, Keiser, Hoist, and Torque, and the list goes on...

Employee group benefit, voluntary life insurance, and short term disability are available upon eligibility.

Please e-mail resume and cover letter to hr@fitnesstown.ca

www.fitnesstown.ca

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